

Shelby County Government  
Response to Request for Proposal

This document contains Verizon Wireless confidential information. The information disclosed within this document by Verizon Wireless is intended for the sole purpose of providing information regarding Verizon Wireless' capabilities to provide the identified products and services. By receipt and acceptance of this document, the recipient hereby agrees that it will not use the confidential information for any other purpose except as expressly provided herein. Further, the recipient agrees that it will not disclose, disseminate or otherwise make available this confidential information to anyone, other than those employees who have a need to know in order to evaluate Verizon Wireless' service offerings. The recipient further agrees that in the event the recipient utilizes a consultant for any purposes in connection with the review and evaluation of this Verizon Wireless proposal, whether the consultant is disclosed or undisclosed, that the recipient accepts liability for the consultant as its agent. By acceptance, the recipient agrees that it will take appropriate actions, by instructions, agreement or otherwise, to satisfy its obligations hereunder.

# Shelby County Government

## Response to Request for Proposal

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### Exhibits

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- ◆ Verizon Coverage Wireless Maps
- ◆ Verizon Wireless Major Account Agreement Terms and Conditions
- ◆ Verizon Wireless Letter of Intent
- ◆ Verizon Wireless News Releases

ATTACHMENT

**verizon**wireless

One Verizon Place  
Alpharetta, GA 30004

Proposal Response Sheet

**Personal Data Assistants, Equipment and Wireless Data Services,  
RFP # 09-007-02**

Name of firm: Verizon Wireless Tennessee Partnership  
Firm's Website: www.verizonwireless.com

Mailing Address:  
701 Brookfield Parkway  
Greenville, SC 29607  
Phone: 901-233-1343  
Fax: 615-445-7120

Remit Address:  
P.O. Box 225630  
Dallas, TX 75222-5630  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Payment Terms: 30 days from invoice date

Authorized Representative: [Signature] Print: James E. McLean  
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)  
Email address: James.E.McLean@verizonwireless.com

Authorized Representative: \_\_\_\_\_ Print: \_\_\_\_\_  
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)  
Email address: \_\_\_\_\_

The signature (s) above indicates that certifies that:

- (i) the Proposer's signatory is an agent authorized to submit proposals on behalf of the organization/firm;
- (ii) all declarations in the proposal and attachments are true to the best of reasonable knowledge;
- (iii) all aspects of the proposal, including cost, have been determined independently, without consultation with any other prospective Proposer or competitor for the purpose of restricting competition;
- (iv) the offer made in the proposal is firm and binding for 90 days after receipt of the proposal by the County; and
- (v) all aspects of this RFP and the proposal submitted are binding for the duration if this proposal is selected and a contract awarded.

Application FedEx'd on July 18, 2008  
EOC #: 792086177744 (If you do not have a valid EOC #, please contact the EOC Office at 901-545-4336)  
tracking #

\_\_\_\_\_ Check here if you qualify as a MBE \_\_\_\_\_, or WBE \_\_\_\_\_  
(Minority or Woman owned Business Enterprise) If so, please indicate the classification below:  
☐ African American ☐ Hispanic American ☐ Asian American ☐ Native American ☐ Other \_\_\_\_\_

\_\_\_\_\_ Check here if you qualify as an LOSB (Locally owned Small Business)



# RFP UTILIZATION REPORT

| MALE                     |           |       |                  |          |                        |       | FEMALE |                  |          |                        |       |
|--------------------------|-----------|-------|------------------|----------|------------------------|-------|--------|------------------|----------|------------------------|-------|
|                          | Subtotals | White | African American | Hispanic | Asian Pacific Islander | Other | White  | African American | Hispanic | Asian Pacific Islander | Other |
| Officials and Managers   | 11939     | 4793  | 970              | 841      | 465                    | 211   | 2275   | 1055             | 495      | 200                    | 134   |
| Professionals            | 6995      | 2489  | 432              | 233      | 471                    | 95    | 1874   | 796              | 208      | 308                    | 89    |
| Technicians              | 3277      | 1998  | 304              | 228      | 211                    | 95    | 242    | 98               | 33       | 59                     | 9     |
| Sales Workers            | 15614     | 5874  | 1616             | 1799     | 654                    | 323   | 3153   | 800              | 901      | 284                    | 210   |
| Office and Clerical      | 33394     | 5638  | 2974             | 1827     | 538                    | 402   | 9015   | 8524             | 2941     | 613                    | 922   |
| Crafts workers (Skilled) |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Operative (Semi-Skilled) |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Laborers (Unskilled)     |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Service Workers          |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Totals                   | 71219     | 26792 | 6296             | 4928     | 2339                   | 1126  | 17059  | 11273            | 4578     | 1464                   | 1364  |

How was the above information as to race or ethnicity established?

☐ A) Visual Survey

☒ B) Employee Records

Please list the date for employment information reported

6/3/05

Other Please Specify:

The Concept of race used by the Equal Employment Opportunity Commission does not denote clear-cut scientific definitions of anthropologic origins. For the purpose of this report an employee may be included in the group to which he or she appears to belong, identities with, or is regarded in the community as belonging. However, no person should be counted in more than one race/ethnic category

NOTE: 1 The Category "HISPANIC" while not a race identification is included as separates race/ethnic category because of the employment discrimination often encountered by this group; for this reason do not include HISPANIC under either "white" or "black".

For the purpose of this report the following race/ethnic categories will be used:

a) The Category "White" (not of Hispanic origins): All persons having origins in any of the original peoples of Europe North Africa or Middle East.

b) The Category "African American persons having origins in any of the original peoples of Africa

c) The Category "Hispanic" All persons of Mexican, Puerto Rican, Cuban, Central or South American. For other Spanish culture regardless of race

d) The Category "Asian or Pacific Islander". All

persons having origins in any of the original peoples of the Far East, Southeast Asia, the Indian Sub-Continent, or the Pacific Islands. This area includes for example, China, Japan, Korea, the Philippine Islands, and Samoa

e) The Category "American Indian or Alaskan Native": All persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation community recognition

Source: Bureau of the Census

**SHELBY COUNTY GOVERNMENT  
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE  
CONTRACT COMPLIANCE STATUS REPORT**

Special Sealed Bid#  
(For Construction Projects Over \$250,000. 00)

**Company Information**

|  |   |  |                                   |
|--|---|--|-----------------------------------|
| Company Name: <u>Celco Partnership d/b/a Verizon Wireless</u>  |   |  |                                   |
| Address: <u>1 Verizon Way (VC5 2N 163)</u>   |   |  |                                   |
| City: <u>Basking Ridge</u>   |   | State: <u>NJ</u>                                 | Zip: <u>07920+4</u>               |
| Phone (example: 5555555555) <u>908 559 5373</u>  |   |  | Ext:                              |
| County: <u>Somerset</u>  |   |  |                                   |
| Select Type:   | <input checked="" type="checkbox"/> Vendor              | <input type="checkbox"/> Contractor              | <input type="checkbox"/> Service  |
| Select Firm Type:  | <input type="checkbox"/> Independently owned & operated | <input type="checkbox"/> Affiliated              | <input type="checkbox"/> Division |
|  | <input type="checkbox"/> Minority Business Enterprise   | <input type="checkbox"/> Franchise or Subsidiary |                                   |
| If Other, Explain: <u>See attached</u>   |   |  |                                   |
| Business Activity: <u>Provider of wireless and data services</u>   |   |  |                                   |
| Please list all subsidiaries, divisions and affiliates that will be using this EOC number.<br>Employment figures must be included if other offices will be using same EOC Number |   |  |                                   |
| •  | •   |  |                                   |
| •  | •   |  |                                   |
| •  | •   |  |                                   |
| •  | •   |  |                                   |

**Parent Company Information**

|   |                        |
|---|------------------------|
| Parent Company Name:  |                        |
| Parent Company Address:   |                        |
| Parent Company City:  | Parent Company State:  |
| Parent Company Zip:   | Parent Company County: |
| Has this firm been previously certified by the Shelby County Office of Equal Opportunity Compliance? Yes <input type="checkbox"/> EOC No: |                        |
| Has this firm ever been certified under any other name? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>               |                        |
| If Yes, Other Name:   |                        |

The following must be completed and submitted with this status report:

|           |   |
|-----------|---|
| Exhibit A | Employment statistics to include the number of minority and female employees from all offices submitting bids. Federal EE0-1 Report may be submitted, however, Exhibit A must be completed. Mark an X below if statistics reflect national or more than one employment area. National <input checked="" type="checkbox"/> |
| Exhibit B | A statement of policies and action steps your firm will take to assure measurable yearly improvements in hiring, training, and promoting of minorities and females at all levels.   |
| Exhibit C | Principal Owners Information  |

Please return to:  
Shelby County Government  
Office of Equal Opportunity Compliance  
160 N Main Street, Suite 969 Memphis, TN 38103



## DISCLOSURE STATEMENT

Cellco Partnership d/b/a Verizon Wireless  
One Verizon Way  
Basking Ridge, NJ 07920

Cellco Partnership d/b/a Verizon Wireless ("Cellco") is a general partnership formed under the laws of the State of Delaware. Cellco has seven partners in total. Verizon Communications Inc. and Vodafone Group Plc. indirectly own a 55% and 45% interest, respectively. The following is a listing of partners:

**Bell Atlantic Cellular Holdings, L.P., One Verizon Way, Basking Ridge, NJ 07920-1097**

- a Delaware limited partnership with its principal place of business in New Jersey
- Composed of:
  - Bell Atlantic Personal Communications, Inc. a Delaware corporation with its principal place of business in New Jersey
  - Bell Atlantic Mobile Systems, Inc. a Delaware corporation with its principal place of business in New Jersey

**NYNEX PCS Inc., One Verizon Way, Basking Ridge, NJ 07920-1097**

- a Delaware corporation with its principal place of business in New Jersey

**PCSCO Partnership, One Verizon Way, Basking Ridge, NJ 07920-1097**

- a Delaware general partnership with its principal place of business in New Jersey
- composed of:
  - Bell Atlantic Cellular Holdings, L.P. (see above)
  - NYNEX PCS Inc. (see above)
  - Metro Mobile CTS of Charlotte, Inc., a Virginia corporation with its principal place of business in New Jersey
  - Bell Atlantic Personal Communications, Inc., a Delaware corporation with its principal place of business in New Jersey.

**GTE Wireless Incorporated, One Verizon Way, Basking Ridge, NJ 07920-1097**

- a Delaware corporation with its principal place of business in New Jersey

**GTE Wireless of Ohio Incorporated, One Verizon Way, Basking Ridge, NJ 07920-1097**

- a Delaware corporation with its principal place of business in New Jersey

**PCS Nucleus, L.P., Denver Place, South Tower, 999 – 18<sup>th</sup> Street, Suite 1750, Denver, CO 80202**

- a Delaware limited partnership with its principal place of business in Colorado
- Composed of:
  - Vodafone Holdings LLC (general partner), a Delaware limited liability company with its principal place of business in Colorado
  - Vodafone Americas Inc. (formerly AirTouch Communications, Inc.), a Delaware corporation with its principal place of business in Colorado

**JV PartnerCo, LLC, Denver Place, South Tower, 999 – 18<sup>th</sup> Street, Suite 1750, Denver, CO 80202**

- a Delaware limited liability company with its principal place of business in Colorado
- whose sole member is Vodafone Americas Inc.

Verizon Communications Inc. has its principal place of business at 140 West Street, New York, New York and Vodafone Group Plc has its principal place of business at The Connection, Vodafone House, Newbury, Berkshire, United Kingdom. Both Verizon Communications Inc. and Vodafone Group Plc. are publicly traded companies.

| Full Time Permanent Employees  |           |       |                  |          |                        |       |        |                  |          |                        |       |
|--|-----------|-------|------------------|----------|------------------------|-------|--------|------------------|----------|------------------------|-------|
|  | Male      |       |                  |          |                        |       | Female |                  |          |                        |       |
|  | Subtotals | White | African American | Hispanic | Asian Pacific Islander | Other | White  | African American | Hispanic | Asian Pacific Islander | Other |
| Officials and Managers   | 11939     | 4793  | 970              | 841      | 465                    | 211   | 2775   | 1055             | 495      | 200                    | 134   |
| Professionals  | 6995      | 2489  | 432              | 233      | 471                    | 95    | 1874   | 796              | 208      | 308                    | 89    |
| Technicians  | 3277      | 1998  | 304              | 228      | 211                    | 95    | 242    | 98               | 33       | 59                     | 9     |
| Sales Workers  | 15614     | 5874  | 1616             | 1799     | 654                    | 323   | 3153   | 800              | 901      | 284                    | 210   |
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| Crafts workers (Skilled)   |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Operative (Semi-Skilled)   |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Laborers (Unskilled)   |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Service Workers  |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Totals   | 71219     | 20792 | 6296             | 4928     | 2339                   | 1126  | 17059  | 11273            | 4578     | 1464                   | 1364  |
| How was the above information as to race or ethnicity established? <input type="checkbox"/> A) Visual Survey <input checked="" type="checkbox"/> B) Employee Records |           |       |                  |          |                        |       |        |                  |          |                        |       |
| Please list the date for employment information reported: June 30, 2008 Other Please Specify:  |           |       |                  |          |                        |       |        |                  |          |                        |       |

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- The Category "Hispanic." All persons of Mexican, Puerto Rican, Cuban, Central or South American. For other Spanish culture regardless of race.
- The Category "Asian or Pacific Islander." All

persons having origins in any of the original peoples of the Far East, Southeast Asia, the Indian Sub-Continent, or the Pacific Islands. This area includes for example, China, Japan, Korea, the Philippine Islands, and Samoa

e) The Category "American Indian or Alaskan Native." All persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation community recognition

Source: Bureau of the Census



**SHELBY COUNTY GOVERNMENT  
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE  
CONTRACT COMPLIANCE STATUS REPORT**

**EXHIBIT B  
STATEMENT OF POLICY ON  
EQUAL EMPLOYMENT AND AFFIRMATIVE ACTION**

It has been the policy of this firm to consider each applicant for employment on the basis of his or her qualifications for the job and without regard to race, color, creed, sex, age, national origin, or physical handicap not related to job requirement.

To give all employees equal consideration with respect to compensation, benefits, and the opportunity to progress without regard to race, color, sex, age, national origin or physical handicap.

In order to reaffirm this policy, this firm subscribes to the following principles: this firm will continue and extend its efforts to recruit, hire, train, and promote individuals without regard to race, color, creed, sex, age, national origin, or handicap not job related.

All decisions on employment must be based on the principle of equal employment opportunity with reliance only on valid requirements for promotional opportunities.

All personnel actions including, but not limited to those relating to compensation, benefits, transfers, lay offs, company sponsored training, and tuition assistance programs are to be administered without regard to race, color, creed, sex, age, national origin, or physical handicap.

All employees are encouraged to use company facilities and participate in all programs sponsored by this company.

Any employee or job applicant may appeal directly to Human Resources for review of any action which he or she believes does not conform to these principles.

All members of this firm's management are familiar with this statement of policy and the philosophy behind it, and their responsibilities to apply these principles in good faith for meaningful progress in the utilization of minorities and females.

I hereby certify that the employment data contained in this status report is the correct information.

Accordingly, I further agree to meet the current minimum Affirmative Action goals submitted herewith.

In the event that there is an expansion of this firm's work force, I agree to comply with the requirements of Shelby County Government's Board of Commissioners' Resolution #17 of May 9, 1983.

Name Michi Haire Title Assoc. Director-HR Compliance  
Signature Michi Haire Date July 16, 2008  
Company Name Verizon Wireless

**SHELBY COUNTY GOVERNMENT  
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE  
CONTRACT COMPLIANCE STATUS REPORT**

List the principal individual of this business entity (President, Vice President, Secretary, and Treasurer)

| NAME          | TITLE | SEX/RACE | PERCENTAGE<br>OF<br>OWNERSHIP | DATE<br>OWNERSHIP<br>OBTAINED |
|---------------|-------|----------|-------------------------------|-------------------------------|
| Lowell McAdam | CEO   | M/White  | N/A                           | N/A                           |
|               |       |          |                               |                               |
|               |       |          |                               |                               |
|               |       |          |                               |                               |
|               |       |          |                               |                               |
|               |       |          |                               |                               |

Tuesday, October 28, 2003